

Goal Success

Performance Coaching for Teams™



Goal Success Performance Coaching for Teams™

enables teams to achieve their most important goals. By facilitating open communication, ongoing feedback, swift conflict resolution, and individual and team development planning, we help teams consistently operate at their peak performance levels.

Performance Coaching for Teams™ provides the opportunity to:

- Align individual, team, and organizational goals
- Enhance inter-team communication
- Engage in team problem-solving
- Surface and address disagreements and conflict
- Improve team members' interpersonal and working relationships
- Accelerate new team member onboarding
- Appreciate and leverage differences
- Celebrate successes



Goal Success

Our Goal is Your Success.

Performance Coaching for Teams™

The most successful teams aren't hired — they're developed. **Goal Success Performance Coaching for Teams™** is a powerful team development process that leverages concrete feedback and proven methodologies to ensure that the team's learnings transfer directly to their work context, maximizing results.

KEY FEATURES

Bi-monthly "Team Member Pulse Check" Calls:

- Identify opportunities for team improvement, explore tensions between team members, surface unresolved conflicts, and improve team relationships
- Advise on potential solutions to team challenges
- Include external stakeholder perspectives as appropriate

On-Call Team Performance Coaching:

- Targeted coaching and consulting, focused on building relationships, resolving communication challenges, and enabling team improvement
- Available on-demand to support teams whenever challenges arise

Team "Check-Up" Calls (one per month minimum):

- Share insights and offer advice based on findings from Pulse Checks and coaching sessions
- Facilitated problem-solving, discussion, and dialogue

TARGETED BENEFITS

- Heightened team performance
- Enhanced communication and dialogue
- Reduced conflict
- Greater commitment to shared goals
- Clarified roles and responsibilities
- Higher levels of engagement
- Strengthened relationships

EXPERT FACILITATION

- Highly skilled, regionally-based professionals
- Expertise matched to team development needs
- Local language options

QUICK FACTS

- **Average Class Size:** 4 - 20
- **Length:** Variable, depending on team needs
- **Virtual Option:** Yes
- **Customizable:** Yes





EFFECTIVE LEARNING ENVIRONMENT

The effectiveness of **Goal Success Performance Coaching for Teams™** hinges on establishing a space where safety and support are prioritized. During the performance coaching sessions, our skilled facilitators cultivate an atmosphere characterized by honesty, openness, and trust.

Such a setting encourages team members to:

- Engage in productive problem-solving
- Surface, address, and resolve recognized and unrecognized conflict
- Honestly discuss personality differences and preferences
- Offer feedback, praise, and recognition

GLOBALLY RELEVANT.GLOBALLY AVAILABLE.

Goal Success Performance Coaching for Teams™ transcends borders. Since our inception over two decades ago, we have worked with teams in over 20 countries across the globe. This program is currently offered in English and Mandarin and is available in other languages upon request.

GOAL SUCCESS by Design®

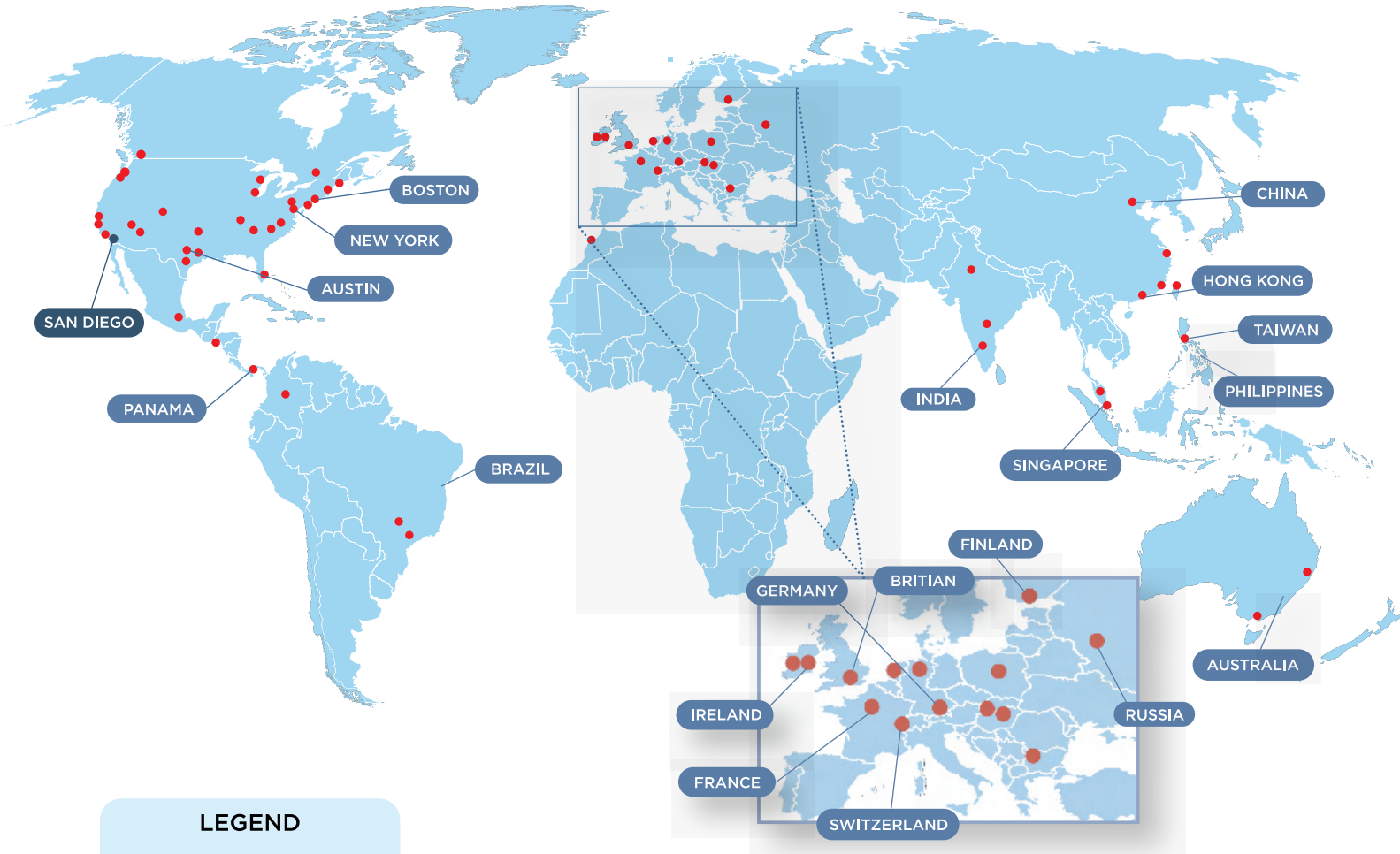
Goal Success by Design® is our process for developing customized solutions that ensure ultimate relevance to your organization. Through deep insight into — and integration of — your organization's structure, culture, language, business challenges, industry, and operating environment, we guarantee our solutions will meet your targeted objectives.

With **Goal Success by Design®** we offer:

- Program design customization based on your specific team dynamics
- Confidential stakeholder interviews and focus groups
- A variety of individual and team assessment options
- Inclusion of senior leadership when appropriate



GOAL SUCCESS LOCATIONS



LEGEND

- Corporate Headquarters
- Global Delivery Teams / Program Delivery Locations

Goal Success, a premier global training and development organization, helps individuals, teams and organizations achieve their most critical goals.

With services ranging from world-class leadership development solutions to high impact training programs, curriculum design and executive coaching, Goal Success delivers lasting results.



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For more information about our products and services, please contact us at:

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