

Coaching for Success™



Coaching for Success™ gives global business professionals the insights, tools, skills, and confidence required to effectively coach others.

Coaching for Success™ helps participants:

- Recognize their coaching preferences, strengths, and weaknesses
- Enhance their feedback and listening skills
- Identify the key stakeholders they most need to coach and develop
- Build the skills required to most effectively coach and develop others across a wide variety of contexts
- Create detailed plans for coaching specific individuals



Goal Success
Our Goal is Your Success.

COACHING FOR SUCCESS™

In today's mobile, connected, and international business environment, it is impossible to achieve your business objectives alone. You must have a broad network of people you can rely on to help you achieve your goals. Along with this reality comes the responsibility to offer feedback, develop, and coach the people in your network — whether peers, direct reports, or more senior colleagues.

KEY FEATURES

- Extensive coaching skills practice opportunities with peer and facilitator feedback
- **Coaching for Success Relationship MAP™** to identify and plan for future coaching opportunities
- **TOPS™ Feedback** model for offering targeted and actionable feedback
- **Coaching Conversation Planning™** tool to prepare for upcoming coaching conversations

TARGETED BENEFITS

- Increased confidence and competence to coach others, regardless of formal reporting relationships
- Skills to coach in a global business environment
- Targeted plans for coaching and developing specific individuals

EXPERT FACILITATION

- Highly skilled, regionally-based facilitators
- Facilitators with local business and cultural expertise
- Local language options

QUICK FACTS

- Average Class Size: 24
- Length: 1 and 2 day options available
- Facilitator to Participant Ratio: 1 to 6 available
- Customizable: Yes





EFFECTIVE LEARNING ENVIRONMENT

The effectiveness of **Coaching for Success™** rests largely in the creation of a safe and supportive learning environment. During the session, our skilled facilitators work to create an environment of honesty, openness, and trust. This environment encourages participants to:

- Practice real-life coaching situations
- Give and receive constructive feedback
- Practice skills they personally find most challenging

The learning environment ensures that participants take risks, offer honest feedback, and accept the developmental suggestions they are offered.

GLOBALLY RELEVANT. GLOBALLY AVAILABLE.

Coaching for Success™ is available across the globe. The program has been successfully delivered in over 15 countries around the world. It is currently offered in English, Spanish, French, Portuguese, German, Cantonese, and Mandarin. Other languages are available upon request.

GOAL SUCCESS by Design™

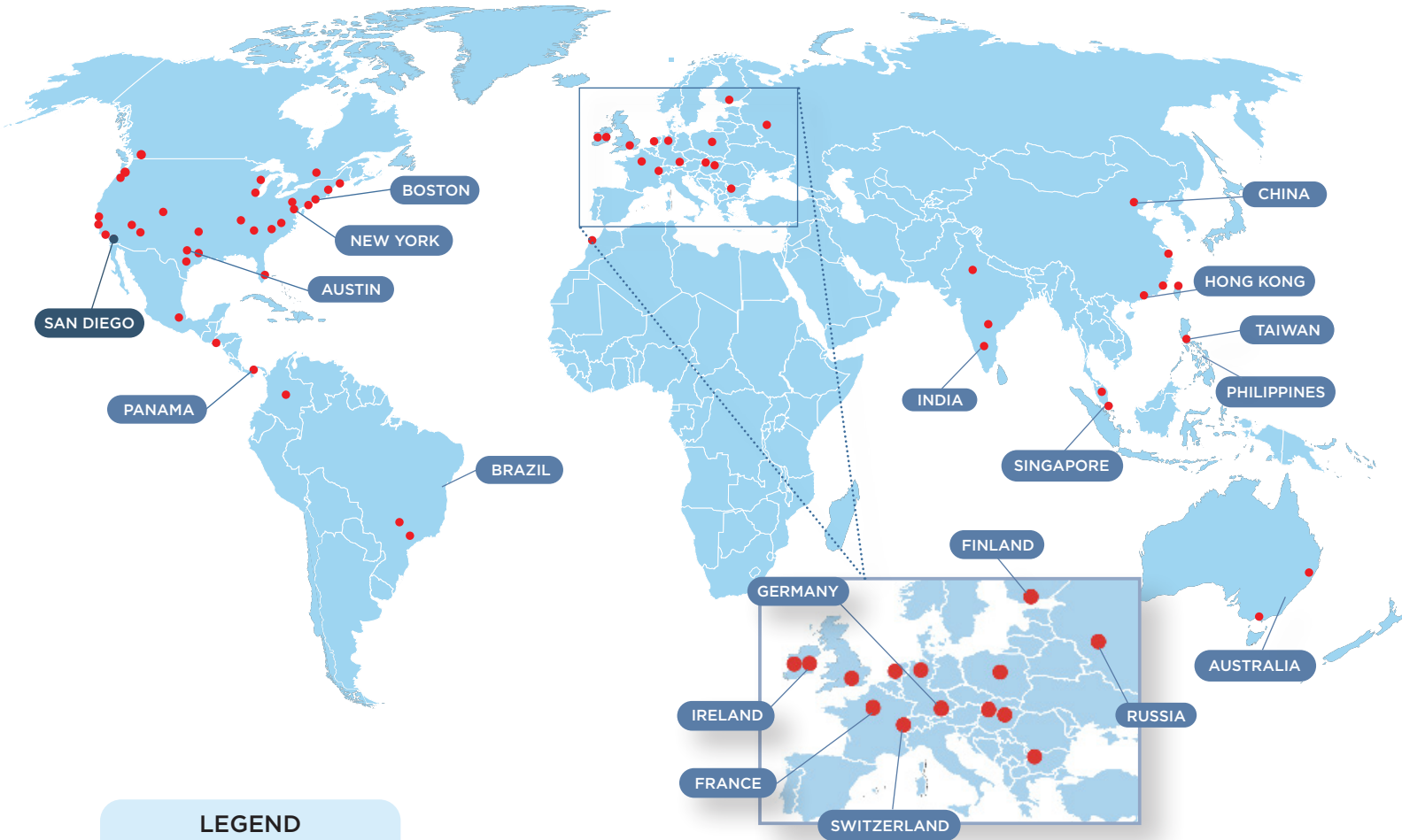
Coaching for Success™ can be customized for your organization. **Goal Success by Design™** is our process for developing customized client solutions to ensure ultimate relevance to your organization. Through deep insight into — and integration of — your organization's structure, culture, language, business challenges, industry, and operating environment, we guarantee that our custom solutions meet your targeted objectives.

With **Goal Success by Design™** we offer:

- Program design customization based on key organizational stakeholder input
- Development of customized participant materials including coaching practice scenarios specific to your organization
- Inclusion of organization-specific coaching content, modules, and senior leader guest speakers
- Train-the-trainer solutions with ongoing support
- Content licensing opportunities



GOAL SUCCESS LOCATIONS



LEGEND

- Corporate Headquarters
- Global Delivery Teams / Program Delivery Locations

Goal Success, a premier global training and development organization, helps individuals, teams and organizations achieve their most critical goals.

With services ranging from world-class leadership development solutions to high impact training programs, curriculum design and executive coaching, Goal Success delivers lasting results.



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For more information about our products and services, please contact us at:

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